



Landscape Maintenance Client Account Manager

Location: Conshohocken, PA

About Terren Landscapes:

Terren Landscapes is a premier provider of landscape design, installation, and maintenance services in the Main Line suburbs area. Known for our commitment to excellence, creativity, and sustainability, we pride ourselves on creating and maintaining beautiful, functional outdoor spaces that exceed our clients' expectations. Join our team and be part of transforming visions into verdant realities.

Position Overview:

We're seeking a dedicated Landscape Maintenance Leader / Client Account Manager to oversee and ensure the highest level of service for our portfolio of maintenance clients. This role is pivotal in maintaining our standard of excellence, ensuring regular property monitoring, and fostering strong relationships with our clients.

Key Responsibilities:

- Serve as the primary point of contact for an assigned list of landscape maintenance accounts.
- Conduct regular site visits to assess landscape health, identify needs, and ensure service quality.
- Develop and maintain strong relationships with clients, understanding their needs and ensuring their satisfaction with our services.
- Coordinate with the maintenance teams to schedule services, address any issues, and ensure timely and efficient completion of work.
- Provide expert advice and recommendations to clients on landscape care and enhancements.
- Prepare and present proposals for additional services based on property assessments.
- Monitor client feedback and work closely with the maintenance teams to implement improvements or adjustments as needed.
- Participate in team meetings, providing updates on account status, challenges, and opportunities for growth.

Qualifications:

- Proven experience in landscape maintenance, horticulture, or a related field.
- Strong client service orientation and experience managing client accounts.
- Excellent communication and interpersonal skills, with the ability to build and maintain positive relationships with clients and team members.
- Knowledge of plant care, landscape maintenance practices, and seasonal landscape needs.
- Ability to work independently, prioritize tasks, and manage time effectively.
- Driver's license and reliable transportation for site visits.
- A passion for landscaping and a commitment to sustainability and eco-friendly practices.

We Offer:

- Competitive salary and performance bonuses.
- Opportunities for professional development and career growth.
- A supportive, team-oriented work environment.
- The chance to work with a variety of clients and landscapes.

How to Apply:

Please send your resume and a cover letter explaining why you're the perfect fit for this role to hello@terrenlandscapes.com. Include "Landscape Maintenance Leader / Client Account Manager" in the subject line.

We're excited to hear from passionate and experienced professionals who are ready to make a difference in our clients' outdoor spaces. Join us at Terren Landscapes and help us continue to set the standard for landscape excellence.

