

## Job Description: Landscape Construction Senior Estimator

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### About Terren Landscapes:

We are an industry leading residential landscape company with both a design & build team and a full-service maintenance division dedicated to creating and maintaining beautiful outdoor spaces. With a passion for high-end design, lasting craftsmanship, and customer satisfaction, we take pride in delivering exceptional landscape solutions. As we continue to grow and expand our operations, we are currently seeking a talented and experienced Landscape Construction Estimator to join our team.

### Position Overview:

As a Landscape Construction Senior Estimator, you will play a vital role in our company's success by accurately assessing project costs, preparing bids, and collaborating with the project management and design team. Your attention to detail, strong analytical skills, and in-depth knowledge of landscape construction will contribute to the seamless execution of our projects.

### Key Responsibilities:

- Analyze project requirements and specifications to determine accurate material, labor, and equipment costs for residential landscape construction projects.
- Collaborate with construction manager, project manager, landscape architects/designers, and subcontractors to understand project scope and goals.
- Prepare comprehensive and competitive bids and proposals based on accurate cost estimates.
- Conduct site visits and assessments to gather relevant information/identify challenges or opportunities.
- Evaluate subcontractor quotes and negotiate pricing to ensure competitive bids.
- Research and recommend cost-saving measures, alternative materials, and construction methods without compromising quality.
- Keep abreast of industry trends, pricing fluctuations, and technological advancements to ensure accurate and up-to-date cost estimations.
- Provide ongoing support and collaborate with the team throughout the project lifecycle.
- Review projects to evaluate actual costs, identify areas for improvement, and refine future estimations.

### Requirements:

- Proven experience as a Landscape Construction Estimator or similar role for 5 years or more.
- In-depth and in-field knowledge of residential landscape construction materials, building science, methods, and techniques.
- Strong proficiency in construction estimating software and tools. (Experience in LMN estimating software is a plus)
- Proficiency with AutoCAD landscape design software to enable efficient review of landscape plans and details, accurate quantity takeoffs and material calculations during the estimating process, is a plus.
- Excellent mathematical and analytical skills with a keen attention to detail.
- Ability to read and interpret blueprints, details, specifications, and project documents.
- Strong organizational and time management abilities to handle multiple projects simultaneously.
- Degree or certification in construction management, landscape construction, or a related field (preferred but not necessary).

### We Offer:

- Competitive salary, health insurance and benefits.
- A supportive, team-oriented work environment.
- The opportunity to work with great clients to do great things!

**How to Apply:** Please send your resume to [hello@terrenlandscapes.com](mailto:hello@terrenlandscapes.com). Include "Landscape Construction Senior Estimator" in the subject line.